



February 11, 2002

To: Interested Parties

From: Richard Makohon

Subject: Compass Computing Group

At Leupold and Stevens, we initially began working with Compass Computing Group based upon the recommendation of another vendor. Compass migrated several Access programs into web-based applications, as well as creating several new web applications including the Mount Fit application - www.leupold.com/MountFitChart/default.asp.

Compass also developed a data mart that summarized inventory movement at a monthly grain using MS OLAP Server against MS SQL Server, which included data extraction routines from Avanté. In addition, they also designed a contact management system, a warranty replacement tracking system for technical services, and an online request system for organizing, documenting and facilitating optical lab work and an online corporate phone book. We have also utilized Compass Computing Group's staff to provide training on Access VBA and Crystal reports, in addition, to Microsoft SQL Server and Access application development support. All of these projects provide either our customers or Leupold staff with critical information to data that previously had been difficult to access in a timely manner.

I would highly recommend Compass Computing Group to other organizations as we found their staff to be very professional, fast and have excellent technical expertise.

If others would be interested in additional details on any of the above projects, they can contact me via email at makohon@leupold.com.

Sincerely,

Richard Makohon
Information Resources Manager
Leupold & Stevens, Inc.